# TH PLANTATIONS BERHAD

(Incorporated in Malaysia) (Company No: 12696-M)

# **QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2013**

The Directors have pleasure in announcing the unaudited consolidated results for the second quarter ended 30 June 2013.

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|  |          |   | UNAUD  | ITED   |   |
|--|----------|---|--|--|---|
|  | Note     | SECOND C<br>CURRENT<br>YEAR<br>30.06.13<br>RM'000 | QUARTER PRECEDING YEAR 30.06.12 RM'000       | CUMULATIV<br>CURRENT<br>YEAR<br>30.06.13<br>RM'000 | E QUARTER PRECEDING YEAR 30.06.12 RM'000      |
| Revenue  | 18       | 95,805  | 99,352                                       | 185,258  | 194,398                                       |
| Cost of sales Depreciation and amortisation                                    | 18       | (59,749)<br>(17,062)                              | (58,836)<br>(8,883)                          | (116,996)<br>(34,259)                              | (115,485)<br>(17,645)                         |
| Gross profit   |          | 18,994  | 31,633                                       | 34,003   | 61,268  |
| Other income Administrative expenses Other expenses Depreciation Zakat expense | 18       | 1,220<br>(4,987)<br>(1,750)<br>(299)              | 1,654<br>(3,983)<br>(2,268)<br>(282)<br>(51) | 2,012<br>(9,564)<br>(2,998)<br>(596)               | 3,043<br>(6,742)<br>(2,659)<br>(527)<br>(762) |
| Profit from operations   |          | 13,178  | 26,703                                       | 22,857   | 53,621  |
| Finance costs  | 18       | (5,748)   | (1,950)                                      | (10,378)   | (3,764)                                       |
| Profit before tax Tax expense  | 22       | 7,430<br>3,037                                    | 24,753<br>(1,531)                            | 12,479<br>4,237                                    | 49,857<br>(10,889)                            |
| Profit after tax /Total comprehensive income for the quarter                   |          | 10,467  | 23,222                                       | 16,716   | 38,968  |
| Attributable to: Owners of the Company   |          | 7,104   | 19,886                                       | 10,313   | 32,952  |
| Non-Controlling Interests  |          | 3,363   | 3,336  | 6,403  | 6,016   |
| Profit/ Total comprehensive income for the quarter                             |          | 10,467  | 23,222                                       | 16,716   | 38,968  |
| Earnings per share (sen):  |          |   |  |  |   |
| Basic earnings per share<br>Diluted earnings per share                         | 31<br>31 | 0.81  | 3.84   | 1.18<br>1.15                                       | 6.37  |
| Director currings per silare   | 71       | 0.73  | 5.00   |  |   |

The Condensed Consolidated Statement Of Comprehensive Income should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| •   | Note | As at 30.06.13<br>RM'000<br>(unaudited) | As at 31.12.12<br>RM'000<br>(audited) |
|---|------|---|---------------------------------------|
| Assets                                      |      | 2 224 227                               | 4 672 475                             |
| Property, plant & equipment                 |      | 2,004,237                               | 1,673,475                             |
| Plantation development expenditure          | 40   | 719,748                                 | 558,442                               |
| Intangible assets                           | 10   | 73,416                                  | 14,006                                |
| Other investment                            |      | 599                                     | 599                                   |
| Total non-current assets                    |      | 2,798,000                               | 2,246,522                             |
| Inventories                                 |      | 37,082                                  | 41,733                                |
| Trade and other receivables                 |      | 97,111                                  | 107,256                               |
| Prepayments and other assets                |      | 3,929                                   | 6,242                                 |
| Cash and cash equivalents                   |      | 171,606                                 | 125,217                               |
| Total current assets                        |      | 309,728                                 | 280,448                               |
| Total assets                                |      | 3,107,728                               | 2,526,970                             |
| Equity                                      |      |   |                                       |
| Capital reserve                             |      | 774,103                                 | 770,144                               |
| Retained earnings                           |      | 351,951                                 | 348,942                               |
| Total equity attributable to equity holders |      |   |                                       |
| of the Company                              |      | 1,126,054                               | 1,119,086                             |
| Non-controlling interests                   |      | 400,302                                 | 393,899                               |
| Total equity                                |      | 1,526,356                               | 1,512,985                             |
| Liabilities                                 |      |   |                                       |
| Deferred tax liabilities                    |      | 324,345                                 | 278,366                               |
| Loans and borrowings                        | 27   | 926,681                                 | 470,562                               |
| Trade and other payables                    |      | 10,493                                  | 11,349                                |
| Total non-current liabilities               |      | 1,261,519                               | 760,277                               |
| Current liabilities                         |      |   |                                       |
| Trade and other payables                    |      | 308,215                                 | 230,340                               |
| Loan and borrowings                         | 27   | 10,000                                  | 20,000                                |
| Current tax liabilities                     |      | 1,638                                   | 3,368                                 |
| Total current liabilities                   |      | 319,853                                 | 253,708                               |
| Total liabilities                           |      | 1,581,372                               | 1,013,985                             |
| Total equity and liabilities                |      | 3,107,728                               | 2,526,970                             |
| Net tangible assets per share (RM)          |      | 1.28                                    | 1.54_                                 |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SECOND QUARTER ENDED 30 JUNE 2013

| ↓ 、  |                | Non-distributable | utable          | butable      | 4                | Distributable   |                  |                  |              |
|--|----------------|-------------------|-----------------|--------------|------------------|-----------------|------------------|------------------|--------------|
| ₽  | Share          | Share             | Other           | Share Option | Total<br>Capital | Retained        |                  | Non-controlling  |              |
| <b>↓</b>   | capital RM'000 | RM'000            | reserves RM'000 | RM'000       | RM'000           | earnings RM'000 | Sub-total RM'000 | Interests RM'000 | Total RM'000 |
|  | 254,548        | 39,925            | 26,245          | 5,149        | 325,867          | 298,149         | 624,016          | 194,631          | 818,647      |
| Profit/ Total comprehensive income for the year                        | •              |                   | 1               | •            | ,                | 156,554         | 156,554          | 10,982           | 167,536      |
| Issuance of ordinary shares pursuant to ESOS                           | 5,013          | 13,258            | 1               | (1,988)      | 16,283           | •               | 16,283           | 1                | 16,283       |
| Issuance of new ordinary shares issued on acquisition of subsidiaries  | 104,617        | 431,023           | 1               | ٠            | 535,640          | ٠               | 535,640          | •                | 535,640      |
|  | τ              | •                 | ,               | •            | •                | •               | •                | 192,677          | 192,677      |
| Adjustments on premium of shares issued on acquisition of subsidiaries | •              | •                 | (108,802)       | ı            | (108,802)        | ı               | (108,802)        | •                | (108,802)    |
| Share option granted under ESOS  |                | •                 | •               | 1,156        | 1,156            | 1               | 1,156            | •                | 1,156        |
| Dividends to shareholders of the Company                               | •              | •                 | ı               | ı            | ı                | (105,761)       | (105,761)        | - (100.1)        | (105,761)    |
| Dividends to non-controlling interests                                 | i              | •                 | •               | 1            | •                | •               | '                | (4,391)          | (4'23T)      |
| At 31 December 2012 (audited) ==                                       | 364,178        | 484,206           | (82,557)        | 4,317        | 770,144          | 348,942         | 1,119,086        | 393,899          | 1,512,985    |
|  | 364,178        | 484,206           | (82,557)        | 4,317        | 770,144          | 348,942         | 1,119,086        | 393,899          | 1,512,985    |
| Total comprehensive income for the period                              | ı              | •                 | 1               | ,            | •                | 10,313          | 10,313           | 6,403            | 16,716       |
| Adjustment on fair value of ESOS after<br>bonus issue                  | t              | ı                 | •               | (372)        | (372)            | •               | (372)            | ι                | (372)        |
| Issuance of ordinary shares pursuant to<br>ESOS                        | 1,394          | 3,485             | •               | (548)        | 4,331            | ,               | 4,331            | •                | 4,331        |
| Issuance of ordinary shares-Bonus issue                                | 73,088         | (73,088)          |                 |              |                  |                 |                  |                  |              |
| Dividends to shareholders of the Company                               | ,              |                   | •               | •            | •                | (7,304)         | (7,304)          | í.               | (7,304)      |
| Dividends to non-controlling interests                                 | t              | 1                 | •               | 1            | •                | 1               | •                | •                | •            |
| At 30 June 2013 (unaudited)  | 438,660        | 414,603           | (82,557)        | 3,397        | 774,103          | 351,951         | 1,126,054        | 400,302          | 1,526,356    |

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SECOND QUARTER ENDED 30 JUNE 2013

|  | FOR THE SECO                      | -                                 |
|--|-----------------------------------|-----------------------------------|
|  | 30.06.13<br>RM'000<br>(unaudited) | 30.06.12<br>RM'000<br>(unaudited) |
| Cash flows from operating activities Profit before tax   | 12,479                            | 49,857                            |
| Adjustment for non-cash flow items   | 43,380                            | 22,453                            |
| Operating profit before changes in working capital   | 55,859                            | 72,310                            |
| Changes in working capital  Net changes in working capital   | 66,334                            | (116,587)                         |
| Cash generated from/ (used in) operations  | 122,193                           | (44,277)                          |
| Borrowing cost paid Profit margin income from short term Islamic deposits                                | (13,059)                          | (7,023)                           |
| and inter-company receivables  | 929                               | 1,419                             |
| Tax paid   | (16,641)                          | (32,355)                          |
| Tax refund   | 1,772                             | (32,333)                          |
| Net cash generated from /(used in) operating activities  | 95,194                            | (82,236)                          |
| Cash flows from investing activities   |                                   |                                   |
| Acquisition of property, plant and equipment   | (73,372)                          | (20,019)                          |
|  |                                   | (20,019)                          |
| Net cash acquired arising from acquisition of subsidiaries**   | (264,137)                         | 406                               |
| Decrease in deposits pledged   | 1,403                             | 486                               |
| Plantation development expenditure   | (77,162)                          | (35,698)                          |
| Net cash used in investing activities  | (413,268)                         | (55,231)                          |
| Cash flows from financing activities   |                                   |                                   |
| Repayment of loans and borrowings  | (61,765)                          | -                                 |
| Dividends paid to shareholders of the Company  | (33,402)                          | (79,595)                          |
| Proceeds from issuance of Murabahah Medium Term Notes  | _                                 | 50,000                            |
| Proceeds from issuance of SUKUK Murabahah  | 430,000                           |                                   |
| Proceeds from Joan drawdown  | 26,154                            | _                                 |
| Proceeds from Commodity Murabahah Term Financing   | 20,20 .                           | 65,150                            |
| Proceeds from issuance of new shares pursuant to ESOS  | 4,879                             | 13,463                            |
| ·  | <u> </u>                          |                                   |
| Net cash generated from financing activities   | 365,866_                          | 49,018                            |
| Net increase /(decrease) in cash and cash equivalents  | 47,792                            | (88,449)                          |
| Cash and cash equivalents at beginning of the year   | 123,764                           | 166,488                           |
| Cash and cash equivalents at end of the quarter  | 171,556                           | 78,039                            |
| Cash and cash equivalents comprise:  |                                   |                                   |
| Deposits with licensed banks   | 142,970                           | 61,270                            |
| Cash and bank balances   | 28,636                            | 16,988                            |
|  | 171,606                           | 78,258                            |
| Less :<br>Deposits pledged   | (50)                              | (219)                             |
|  | 171,556                           | 78,039                            |
| **Note:  |                                   | RM'000                            |
| Net cash acquired arising from acquisition of subsidiary-Bumi Suria Ventures Sdn Bhd ("BSV") Note 14 (a) |                                   | 221,689                           |
| Net cash acquired arising from acquisition of subsidiary-Maju  |                                   | 40.440                            |
| Warisanmas Sdn Bhd ("MWM") Note 14 (b)   |                                   | <u>42,448</u><br>264,137          |
|  |                                   | 207,13/                           |

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

## **NOTES PART A: EXPLANATORY NOTES PURSUANT TO FRS 134**

## 1 Basis Of Preparation

The interim financial statements have been prepared under the historical cost convention.

The interim financial statements have been prepared in accordance with the requirements of FRS 134: *Interim Financial Reporting* and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. They do not include all of the information required for full annual financial statements.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2012. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2012.

#### 2 Significant Accounting Policies

The accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in its consolidated annual financial statements as at and for the year ended 31 December 2012.

#### 3 Estimates

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, significant judgements made by management in applying the Group's accounting policies and the key sources of estimation were the same as those applied to the financial statements as at and for the year ended 31 December 2012.

#### 4 Auditors' Report on Preceding Annual Financial Statements

The auditors have expressed an unqualified opinion on the Group's statutory consolidated financial statements for the year ended 31 December 2012 in their report dated 27 February 2013.

#### 5 Seasonal Or Cyclical Factors

The Group's plantation operations are affected by seasonal crop production, weather conditions and fluctuating commodity prices.

#### 6 Unusual Items Due To Their Nature, Size Or Incidence

There were no unusual items affecting assets, liabilities, equity and net income.

## 7 Changes In Estimated Amounts Reported In Prior Period Which Have Effect On The Current Period

There were no estimated amounts reported in prior period.

#### 8 Changes In Debt And Equity Securities

The company issued:

- (i) RM430 million SUKUK Murabahah ("SUKUK") with maturity periods ranging from 6 to 10 years from the date of issuance at effective profit margin rates ranging from 5.39% to 6.11%.
- (ii) 2,787,000 new ordinary shares of RM0.50 each being shares exercised by eligible employees pursuant to THP Employee Share Option Scheme ("ESOS") as follows:

| Exercise price per share (RM) | 1.52  | 1.74 | 2.09 |
|-------------------------------|-------|------|------|
| No. of shares issued ('000)   | 2,152 | 580  | 55   |

(iii) 146,176,995 new ordinary shares of RM0.50 on the basis of one bonus share for every five existing THP shares held in THP.

Apart from the above, there were no other issuances, cancellations, repurchases, resale of debt and equity securities in the period.

## 9 Dividends

During the second quarter ended 30 June 2013, the Company declared and paid a final dividend of 1.00 sen per ordinary share in respect of financial year ended 31 December 2012 as approved by shareholders at the Company's AGM on 20 May 2013 amounting to RM7.30 million

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#### 10 Intangible assets

|   | As at      | As at      |
|---|------------|------------|
|   | 30.06.2013 | 31.12.2012 |
| Cost  | RM'000     | RM'000     |
| Balance at the beginning of period/year                 | 14,006     | -          |
| Acquisition through business combinations (see note 14) | 59,410     | 14,006     |
| Balance at the end of period/year                       | 73,416     | 14,006     |
| Carrying amounts  |            |            |
| Balance at the beginning of period/year                 | 14,006     |            |
| Balance at the end of period/year                       | 73,416     | 14,006     |

The recoverable amount of the cash-generating unit was based on value in use.

Value in use of the company was determined by discounting the future cash flows expected to be generated from the continuing use of the units. Value in use as at 30 June 2013 was based on the following key assumptions:

- o Cash flows was projected based on past experiences, actual operating results and the 25 year business plan. Management believes that this 25-year forecast period was justified due to the long-term nature of the oil palm plantation.
- A pre-tax discount rate of 10% was applied in determining the recoverable amount of the units. The discount rate was estimated based on an industry average weighted cost of capital.

The values assigned to the key assumptions represent management's assessment of future trends in the oil palm plantation industry and are based on both external sources and internal historical data.

## 11 Operating segments

The Group has two reportable segments, which are the Group's strategic business units. For each of the strategic business units, the Chief Executive Officer reviews internal management reports on quarterly basis.

|  | Plantation | Management<br>Services | Elimination | Consolidated |
|--|------------|------------------------|-------------|--------------|
| RESULTS FOR 3 MONTHS<br>ENDED 30 JUNE 2013 | RM'000     | RM'000                 | RM'000      | RM'000       |
| External operating revenue                 | 92,199     | 3,606                  | -           | 95,805       |
| Inter-segment revenue                      | 14,967     | 4,348                  | (19,315)    |              |
| Total operating revenue                    | 107,166    | 7,954                  | (19,315)    | 95,805       |
| Other income                               | 21,582     | 6                      | (20,368)    | _1,220_      |
|  | 128,748    | 7,960                  | (39,683)    | 97,025       |
| Operating expenses                         | (73,480)   | (6,486)                | 3,155_      | (76,811)     |
| Segment results                            | 55,268     | 1,474                  | (36,528)    | 20,214       |
| Other expenses                             | (5,324)    | (1,257)                | (454)       | (7,035)      |
| Finance costs                              | (19,956)   |                        | 14,207      | (5,749)      |
| Profit before tax                          | 29,988     | 217                    | (22,775)    | 7,430        |

# RESULTS FOR 3 MONTHS ENDED 30 JUNE 2012

|  |  | E 000   |  | 00.053   |
|--|--|---|--|--|
| External operating revenue   | 93,424   | 5,928   | - (7.244)  | 99,352   |
| Inter-segment revenue  | 3,995  | 3,216   | (7,211)  |  |
| Total operating revenue  | 97,419   | 9,144   | (7,211)  | 99,352   |
| Other income   | 10,726   |   | (9,072)  | 1,654  |
|  | 108,145  | 9,144   | (16,283)   | 101,006  |
| Operating expenses   | (63,340)   | (6,264)   | <u>1,885</u>   | (67,719)   |
| Segment results  | 44,805   | 2,880   | (14,398)   | 33,287   |
| Other expenses   | (7,369)  | (1,364)   | 2,149  | (6,584)  |
| Finance costs  | (7,373)  | -   | 5,423  | (1,950)  |
| Profit before tax  | 30,063   | 1,516   | (6,826)  | 24,753   |
| <u> </u>   |  |   |  |  |
|  |  | Management  |  |  |
|  | Plantation   | Services  | Elimination  | Consolidated   |
| RESULTS UP TO SECOND QUARTER   | RM'000   | RM'000  | RM'000   | RM'000   |
| ENDED 30 JUNE 2013   | 14.1000  |   |  |  |
| ENDED 30 JONE 2013   |  |   |  |  |
| T. tamal anamkina univania   | 180,565  | 7,316   | (2,623)  | 185,258  |
| External operating revenue   |  |   | (36,516)   | 103,230  |
| Inter-segment revenue  | 27,830   | 8,686   |  | 185,258  |
| Total operating revenue  | 208,395  | 16,002  | (39,139)   |  |
| Other income   | 39,511   | /   | (37,506)   | 2,012  |
|  | 247,906  | 16,009  | (76,645)   | 187,270  |
| Operating expenses   | (154,749)  | (11,835)  | 15,329   | (151,255)  |
| Segment results  | 93,157   | 4,174   | (61,316)   | 36,015   |
| Other expenses   | (17,696)   | (2,653)   | 7,191  | (13,158)   |
| Finance costs  | (32,327)   |   | 21,949   | (10,378)   |
| Profit before tax  | 43,134   | 1,521   | (32,176)   | 12,479   |
| External operating revenue  Inter-segment revenue  | 183,447<br>6,789   | 10,951<br>6,230                                       | (13,019)   | 194,398  |
| Total operating revenue  | 190,236  | 17,181  | (13,019)   | 194,398  |
| Other income   | 20,458   | 1   | (17,416)   | 3,043  |
|  | 210,694  | 17,182  | (30,435)   | 197,441  |
| Operating expenses   | (123,238)  | (12,487)  | 2,595  | (133,130)  |
| Segment results  | 87,456   | 4,695   | (27,840)   | 64,311   |
| Other expenses   | (12,077)   | (2,827)   | 4,214  | (10,690)   |
| Finance costs  | (13,986)   | (-)+-/  | 10,222   | (3,764)  |
| Profit before tax  | 61,393   | 1,868   | (13,404)   | 49,857   |
| Troncascion tax  |  |   |  |  |
|  |  | Management  |  | O 17 de Le d   |
|  | Plantation   | Services  | Elimination  | Consolidated   |
| ASSETS AND LIABILITIES   | RM'000   | RM'000  | RM'000   | RM'000   |
| AS AT 30 JUNE 2013   |  |   |  |  |
| Accepts that holong to the Group   | 4,360,778  | 16,567  | (1,269,617)  | 2 107 730  |
| Assets that belong to the Group  |  |   |  |  |
| Total assets   |  |   |  | 3,107,728  |
|  | 4,360,778  | 16,567  | (1,269,617)  | 3,107,728  |
|  | 4,360,778  | 16,567  | (1,269,617)  | 3,107,728  |
| Liabilities that belong to the Group   | 4,360,778<br>2,182,249   | 16,567<br>9,254                                       | (1,269,617)  | 3,107,728<br>1,581,372   |
| Liabilities that belong to the Group  Total liabilities  | 4,360,778  | 16,567  | (1,269,617)  | 3,107,728  |
|  | 4,360,778<br>2,182,249   | 16,567<br>9,254                                       | (1,269,617)  | 3,107,728<br>1,581,372   |
| ASSETS AND LIABILITIES AS AT 31 DECEMBER 2012  | 2,182,249<br>2,182,249   | 9,254<br>9,254  | (1,269,617)<br>(610,131)<br>(610,131)  | 3,107,728<br>1,581,372<br>1,581,372  |
| ASSETS AND LIABILITIES AS AT 31 DECEMBER 2012 Assets that belong to the Group  | 2,182,249<br>2,182,249<br>2,182,249  | 9,254<br>9,254<br>9,254                               | (1,269,617)<br>(610,131)<br>(610,131)<br>(1,110,379)                             | 3,107,728<br>1,581,372<br>1,581,372<br>2,526,970                           |
| ASSETS AND LIABILITIES AS AT 31 DECEMBER 2012  | 2,182,249<br>2,182,249   | 9,254<br>9,254  | (1,269,617)<br>(610,131)<br>(610,131)  | 3,107,728<br>1,581,372<br>1,581,372  |
| ASSETS AND LIABILITIES AS AT 31 DECEMBER 2012 Assets that belong to the Group  | 2,182,249<br>2,182,249<br>2,182,249<br>3,623,363<br>3,623,363              | 16,567<br>9,254<br>9,254<br>9,254<br>13,986           | (1,269,617)<br>(610,131)<br>(610,131)<br>(1,110,379)<br>(1,110,379)              | 3,107,728<br>1,581,372<br>1,581,372<br>2,526,970<br>2,526,970              |
| ASSETS AND LIABILITIES AS AT 31 DECEMBER 2012  Assets that belong to the Group  Total assets  Liabilities that belong to the Group | 2,182,249<br>2,182,249<br>2,182,249<br>3,623,363<br>3,623,363<br>1,484,419 | 16,567<br>9,254<br>9,254<br>13,986<br>13,986<br>6,790 | (1,269,617)<br>(610,131)<br>(610,131)<br>(1,110,379)<br>(1,110,379)<br>(477,224) | 3,107,728<br>1,581,372<br>1,581,372<br>2,526,970<br>2,526,970<br>1,013,985 |
| ASSETS AND LIABILITIES AS AT 31 DECEMBER 2012 Assets that belong to the Group Total assets   | 2,182,249<br>2,182,249<br>2,182,249<br>3,623,363<br>3,623,363              | 16,567<br>9,254<br>9,254<br>9,254<br>13,986           | (1,269,617)<br>(610,131)<br>(610,131)<br>(1,110,379)<br>(1,110,379)              | 3,107,728<br>1,581,372<br>1,581,372<br>2,526,970<br>2,526,970              |

# 12 Valuation Of Property, Plant And Equipment

There was no valuation of the property, plant and equipment in the current quarter under review except as disclosed in the Note 14.

# 13 Material Event Subsequent To The Balance Sheet Date

There were no material events which occurred subsequent to the balance sheet date until the date of this announcement.

## 14 Changes In The Composition Of The Group

(a) On 27 February 2013 the Company completed its acquisition of 100% equity interest in BSV for an indicative cash consideration of RM212,504,000. BSV is principally involved in oil palm cultivations.

The following summarises the major classes of consideration transferred, and the recognised amounts of assets acquired and liabilities assumed at the acquisition date:

| Identifiable assets acquired and liabilities assumed Property, plant and equipment Plantation development expenditure Inventories Trade and other receivables Cash and bank balances Trade and other payables Loan and borrowings Deferred tax liability Total identifiable net assets | As at 27.2.2013 RM'000 190,484 166,122 838 1,206 10 (55,701) (51,765) (57,284) 193,910 |
|--|--|
| Net cash arising from acquisition of subsidiary Final adjusted purchase consideration settled in cash and cash equivalents^^ Cash and bank balances acquired Net cash outflow  | As at 27.2.2013 RM'000 221,699 (10) 221,689  |
| Intangible assets Intangible assets was recognised as a result of the acquisition as follows: Total consideration transferred Fair value of identifiable net assets Intangible assets  | As at 27.2.2013 RM'000  221,699 (193,910) *  |

#### \* Note:

Upon completion of the acquistion, certain matured areas has been reclassified as immature to be consistent with Group's policy. Therefore, intangible asset has been adjusted accordingly to reflect this.

## **Acquisition related costs**

The Group incurred acquisition related costs of RM1,847,000 relating to legal fees and due diligence costs. The legal fees and due diligence costs have been included in other expenses in the statement of comprehensive income.

(b) On 27 February 2013 the Company had completed its acquisition of 100% equity interest in MWM for an indicative cash consideration of RM42,081,000. MWM is principally engaged in the letting of investment property.

The following summarises the major classes of consideration transferred, and the recognised amounts of assets acquired and liabilities assumed at the acquisition date:

| Identifiable assets acquired and liabilities assumed Property, plant and equipment Trade and other receivables Cash and bank balances Trade and other payables Deferred tax liability Total identifiable net assets | As at 27.2.2013 RM'000 13,775 430 46 (66) (3,312) 10,873 |
|---|--|
| Net cash arising from acquisition of subsidiary Final adjusted purchase consideration settled in cash and cash equivalents^^ Cash and bank balances acquired Net cash outflow                                       | As at 27.2.2013 RM'000 42,494 (46) 42,448                |
| Intangible assets Intangible assets was recognised as a result of the acquisition as follows: Total consideration transferred Fair value of identifiable net assets Intangible assets                               | As at 27.2.2013 RM'000 42,494 (10,873) 31,621            |

#### Note:

Final adjusted purchase consideration was based on adjusted net assets as at 31 January 2013 plus additional plantation development expenditures incurred between 1 June 2012 to 31 January 2013 for non-matured plantations.

## **Acquisition related costs**

The Group incurred acquisition related costs of RM135,000 relating to legal fees and due diligence costs. The legal fees and due diligence costs have been included in other expenses in the statement of comprehensive income.

## 15 Contingent Liabilities

The Directors are of the opinion that the Group has no contingent liabilities which may have a material impact on the financial position and business of the Group as at 19 August 2013.

# 16 Capital And Other Commitments Outstanding Not Provided For In The Interim Financial Report

|  | As at<br>30.06.2013 |
|--|---------------------|
|  | RM'000              |
| Approved and contracted for<br>Approved but not contracted for | 41,915<br>366,214   |
|  | 408,129             |

## 17 Material Related Party Transactions

For the second quarter ended 30.06.2013

## **Transactions with THP**

| Transacting Parties | Relationship        | Nature of transactions | RM'000 |
|---------------------|---------------------|------------------------|--------|
| Lembaga Tabung Haji | Holding Corporation | Lease of land          | 1,210  |
| Lembaga Tabung Haji | Holding Corporation | Rental of office       | 966    |

# Transactions with THP Agro Management Sdn Bhd (wholly owned subsidiary of THP)

| Transacting Parties                 | Relationship    | Nature of transactions           | RM'000 |
|-------------------------------------|-----------------|----------------------------------|--------|
| PT. TH Indo Plantations             | Related Company | Provision of management services | 7,316  |
| Transactions with THP Group         |                 |                                  |        |
| CCM Fertilizers Sdn Bhd             | Related Company | Purchase of fertilisers          | 4,721  |
| Sistem Komunikasi Gelombang Sdn Bhd | Related Company | Telecommunication service        | 483    |
| Syarikat Takaful Malaysia           | Related Company | Insurance premium                | 2,148  |
| TH Travel Services Sdn Bhd          | Related Company | Purchase of flight tickets       | 379    |

# NOTES PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### 18 Review Of Performance

#### (a) Revenue

#### (i) Current quarter

For the current quarter ended 30 June 2013, the Group recorded revenue of RM95.81 million, compared with RM99.35 million for the same quarter last year. The lower revenue was due to lower average commodity prices despite higher sales volume of CPO, PK and FFB.

**Sales Volume** 

Crude palm oil (Metric tonnes)
Palm kernel (Metric tonnes)
FFB (Metric tonnes)

| Current o | uarter |          |       |
|-----------|--------|----------|-------|
| 2013      | 2012   | Variance | %     |
| 33,841    | 22,703 | 11,138   | 49.06 |
| 8,207     | 5,761  | 2,446    | 42.46 |
| 27,770    | 19,872 | 7,898    | 39.74 |

Average realised prices

Crude palm oil (RM/tonne)
Palm kernel (RM/tonne)
FFB (RM/tonne)

| Current q | uarter |          |         |
|-----------|--------|----------|---------|
| 2013      | 2012   | Variance | %       |
| 2,151     | 3,134  | (983)    | (31.35) |
| 1,194     | 1,907  | (713)    | (37.39) |
| 345       | 568    | (223)    | (39.26) |

#### (ii) Quarter todate

The Group recorded revenue of RM185.26 for the second quarter ended 30 June 2013 compared to RM194.40 million reported in the preceding year, a decrease of RM9.14 million or 4.7% due to lower average commodity selling prices realised despite higher sales volume

Sales Volume

Crude palm oil (Metric tonnes)
Palm kernel (Metric tonnes)
FFB (Metric tonnes)

| Cumulative | quarter |          |       |
|------------|---------|----------|-------|
| 2013       | 2012    | Variance | %     |
| 66,781     | 44,757  | 22,024   | 49.21 |
| 16,436     | 12,737  | 3,699    | 29.04 |
| 55,347     | 34.855  | 20,492   | 58,79 |

# Average realised prices

Crude palm oil (RM/tonne)
Palm kernel (RM/tonne)
FFB (RM/tonne)

| Cumulativ | e quarter |          |         |
|-----------|-----------|----------|---------|
| 2013      | 2012      | Variance | %       |
| 2,094     | 3,106     | (1,012)  | (32.58) |
| 1,154     | 1,923     | (768)    | (39.96) |
| 346       | 573       | (227)    | (39.58) |

## (b) Profit before tax

#### (i) Current quarter

The Group's profit before taxation for the current quarter is lower by 70% due to:

- (i) Lower revenue by RM3.5 million or 3.57%.
- (ii) Higher amortisation cost by RM8.18 million or 92.07 % of which RM5.9 million arising from the amortisation of fair value of the nets assets acquired arising from acquisition.
- (iii) Higher finance cost by RM3.80 million or 194.77% due to additional issuance of SUKUK Murabahah amounting to RM430 million.

## (ii) Quarter todate

Profit before tax for the second quarter ended 30 June 2013 was RM12.48 million, a decrease of 74.97% as compared to profit before tax of RM49.86 million up to the same quarter last year mainly due:

- (i) Revenue was lower due to lower average commodity prices, despite higher sales volume.
- (ii) Higher amortisation cost by RM14.71 million of which RM11.77 million arising from the amortisation of fair value of the nets assets acquired arising from acquistion of subsidiaries.
- (iii) Higher administration cost was due to professional, processing fees and other incidental expenses incurred in relation to acquisitions of subsidiaries amounting to RM1.52 million and legal fees amounting to RM0.7 million
- (iv) Higher finance cost due to additional issuance of SUKUK Murabahah amounting to RM430 million of which RM336.11 million was related to acquisition of new subsidiaries.

Despite lower cost of production per MT of FFB (by 31%), total production cost in absolute terms charged to income statement is higher due to higher production volume.

The comparison of the Group revenue and profit before taxation for the current and preceding quarter is as follows:

Sales Volume

Crude palm oil (Metric tonnes)
Palm kernel (Metric tonnes)
FFB (Metric tonnes)

| 2013     | 2013     |          |        |
|----------|----------|----------|--------|
| Quarter2 | Quarter1 | Variance | %      |
| 33,841   | 32,940   | 901      | 2.74   |
| 8,207    | 8,229    | (22)     | (0.27) |
| 27,770   | 27,577   | 193      | 0.70   |

Average realised prices

Crude palm oil (RM/tonne)
Palm kernel (RM/tonne)
FFB (RM/tonne)

| 2013     | 2013     |          |        |
|----------|----------|----------|--------|
| Quarter2 | Quarter1 | Variance | %      |
| 2,151    | 2,035    | 116      | 5.72   |
| 1,194    | 1,115    | 79       | 7.09   |
| 345      | 346      | (1)      | (0.29) |

Revenue Profit before tax

| 2013     | 2013     |          |      |
|----------|----------|----------|------|
| Quarter2 | Quarter1 | Variance |      |
| RM'000   | RM'000   | RM'000   | %    |
| 95,805   | 89,453   | 6,352    | 7.1  |
| 7,430    | 5,049    | 2,381    | 47.2 |

Revenue was higher by 7.1% mainly due to higher sales volume for CPO and FFB as compared to the preceding quarter. Profit before tax was higher as compared to the preceding quarter mainly due to higher revenue and higher gross profit margin by 3%.

#### 20 Current Year Prospects

#### (a) Commentary on Prospects

Notwithstanding the volatility of commodity prices, the Group is cautiously optimistic in achieving its targeted yields and controlling its production cost.

#### (b) Projection of Targets Previously Announced

On 22 April 2013, the Group announced that its target was to achieve 6.5% return on equity ("ROE"), 20.50 mt/ha FFB yield per matured hectare and to distribute approximately 50% of Group's annual net profit after tax as dividend.

As at 30 June 2013, the Group had achieved 1.84 annualised ROE and the distribution of annual net profit after tax will be done after finalisation of audited financial statements for financial year 2013.

The Directors will endeavour to achieve its full year targeted yield per hectare despite the cyclical nature of plantations industry and unforeseen circumstances surrounding the remaining period of the year.

## 21 Variance Of Actual Profit From Forecast Profit

The Group did not issue any profit forecast for the current quarter.

#### 22 Taxation

|          | Second (                  | Second Quarter              |                           | e Quarter                   |
|----------|---------------------------|-----------------------------|---------------------------|-----------------------------|
|          | Current<br>Year<br>RM'000 | Preceding<br>Year<br>RM'000 | Current<br>Year<br>RM'000 | Preceding<br>Year<br>RM'000 |
| Current  | 7,438                     | 8,742                       | 12,175                    | 17,503                      |
| Deferred | (10,475)                  | (7,211)                     | (16,412)                  | (6,614)                     |
|          | (3,037)                   | 1,531                       | (4,237)                   | 10,889                      |

Income tax is calculated at the Malaysian statutory tax rate of 25% of the estimated assessable profit for the quarter.

The effective tax rate of the Group for the quarter todate under review is lower than its statutory rate as a result of higher deferred tax recognised arising from unabsorbed capital allowances and unutilised tax losses.

#### 23 Realised and Unrealised Profits

|  | As at<br>30.06.2013<br>RM'000 | As at<br>31.12.2012<br>RM'000 |
|--|-------------------------------|-------------------------------|
| Realised<br>Unrealised   | 460,884<br>33,925             | 482,400<br>28,230             |
| Less: Consolidation adjustments  | 494,809<br>(142,858)          | 510,630<br>(161,688)          |
| Total Group retained earnings as per consolidated interim financial statements | 351,951                       | 348,942                       |

The unrealised portion of retained earnings comprise mainly of deferred tax expense.

The determination of realised and unrealised profits is based on Guidance of Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the context of Disclosures Pursuant to Bursa Malaysia Securities Berhad Listing Requirements,* issued by Malaysian Institute of Accountants on 20 December 2010.

## 24 Unquoted Investments And/Or Properties

There were no purchases or disposals of unquoted investments for the current quarter under review other than as disclosed in Note 14.

## 25 Quoted Investments

There were no purchases of quoted investments for the current quarter under review.

#### 26 Status Of Corporate Proposals

On 11 November 2011, the Company had entered into A Conditional Sale and Purchase of Shares Agreement with Indonesian shareholders namely Drs. H. Rajasa Abdurachman and Ir. Badai Sakti Daniel, to acquire 5,580,000 shares of Rp1,000 each held collectively by the sellers in the share capital of PT Persada Kencana Prima ("PKP"), representing 93% of the total issued and fully paid-up share capital of PKP, for a total purchase consideration ("PC") of Rp46,211,960,000. The RM equivalent of the total PC is RM16,822,701 based on the exchange rate as at 10 November 2011 of Rp2,747:RM1.00

The proposal has yet to be completed.

Save as disclosed above, there are no other corporate proposals announced but not completed as at end of the current period under review.

# 27 Group Borrowings

As at 30 June 2013, the total secured borrowings, which are denominated in Ringgit Malaysia, are as follows:

| •                                     | As at<br>0.06.2013 | As at<br>31.12.2012 |
|---------------------------------------|--------------------|---------------------|
| Loans and borrowings                  | RM'000             | RM'000              |
| Non current                           |                    |                     |
| Secured:                              |                    |                     |
| Flexi Term Financing-i                | 54,876             | 28,722              |
| Ijarah Term Financing-i Facility      | 41,805             | 41,840              |
| Unsecured:                            |                    |                     |
| Murabahah Medium Term Notes ("MMTNs") | 200,000            | 200,000             |
| SUKUK Murabahah Medium Term Notes     | 630,000            | 200,000             |
|                                       | 926,681            | 470,562             |
| Current                               |                    |                     |
| Secured:                              |                    |                     |
| Ijarah Term Financing-i Facility      | 10,000             | 10,000              |
| Tawarruq Flexi Term Financing-i       | -                  | 10,000              |
| <del>-</del>                          | 936,681            | 490,562             |

# Maturity analysis

| Tenure      | Year of<br>maturity | Interest rate<br>% | Amount Non<br>Current<br>RM'000 |
|-------------|---------------------|--------------------|---------------------------------|
| 1-2 years   | 2014                | 4.85-6.41          | 11,650                          |
| 2-3 years   | 2015                | 4.85-6.41          | 17,050                          |
| 3-4 years   | 2016                | 4.85-6.41          | 101,000                         |
| 4-5 years   | 2017                | 4.85-6.41          | 90,805                          |
| 5-6 years   | 2018                | 4.85-6.10          | 67,000                          |
| 6-7 years   | 2019                | 4.85-5.39          | 79,176                          |
| 7-8 years   | 2020                | 5.51               | 75,000                          |
| 8-9 years   | 2021                | 5.62               | 75,000                          |
| 9-10 years  | 2022                | 5.75               | 75,000                          |
| 10-11 years | 2023                | 5.88               | 75,000                          |
| 11-12 years | 2024                | 6.11               | 60,000                          |
| 12-13 years | 2025                | -                  | -                               |
| 13-14 years | 2026                | -                  | -                               |
| 14-15 years | 2027                | 6.6                | 200,000                         |
| -           |                     |                    | 926,681                         |

## 28 Off Balance Sheet Financial Instruments

The Group does not have any financial instruments with off balance sheet risk as at the date of this announcement.

#### 29 Material Litigation

#### (a) The Kuching High Court Suit No. 21-2-2010-II ('Ngawai Case');

### The Sri Aman High Court Suit No. SA-22-1-2011-I ('Agnes Case'); and

The Sri Aman High Court Suit No. SRA-21-1/3-2012 ('Antas Case')

The Company's solicitors have been served with a copy of the Amended Writ of Summons and the Amended Statement of Claim dated 25 June 2013.

In the Amended Writ, the Plaintiffs pleaded that pursuant to an order described as The Native Communal (Agricultural) Reserve (No.13) Order, 2011 ("the Order") made by the Permanent Secretary of the Ministry of Planning and Resource Management vide Gazette No. 14 dated 7 April 2011 in Vol. LVXI of Part II of the Sarawak Government Gazette, part of the Plaintiffs' NCR lands (which the Plaintiffs are claiming are located within the Provisional Lease of State Land ("PL") described as Lot 410) has been declared as Native Communal Reserve for the exclusive use of the Iban community of Entebu/Selambong/Muton, Saratok and Betong and of which the Plaintiffs are part of that community.

The Plaintiffs further pleaded that by virtue of the Order, it is an admission that the Plaintiffs have acquired and/or inherited NCR and/or native title and/or usufructuary rights over the said NCR land which they are claiming are located within the PL.

The Company's solicitors shall file in and serve the Amended Statement of Defence in due course.

In relation to the Gazetted Lands, the Company is presently looking at various options in resolving the issues out of court.

#### (b) Kuala Lumpur High Court Suit No. 22NCVC-1210-10-2012

On 9 July 2013, the Court of Appeal ("CoA") had unanimously dismissed the Plaintiff's Appeal with no order as to costs. Therefore, the decision of the High Court of Malaya at Kuala Lumpur (in striking-out Shamsuddin's claims against Lembaga Tabung Haji and TH Plantations Berhad) is upheld and affirmed by the CoA.

#### (c) The Kuching High Court Suit No. 22-249-98-III(I)

On 11 April 2013, our Company announced that the CoA has granted TH PELITA Gedong and TH PELITA Sadong an Order to Intervene and has fixed the date of hearing of the appeal proper on 28 August 2013.

### (d) The Kuching High Court Suit No. 22-134/6-2012

In view of the Defendants' Notice of Application to Strike Out the Plaintiffs' Writ of Summons and Statement of Claim, the court had adjourned the Pre-Trial Case Management to be heard on 17 June 2013 and further adjourned the matter to 15 July 2013.

On 15 July 2013, the court had fixed the delivery of its judgment on the Defendant's Notice of Application to Strike Out the Plaintiffs' Writ of Summons and Statement of Claim on 22 August 2013.

#### (e) The Kuching High Court Civil Suit No. 22-43-2002-I

The 3rd and 4th Defendants had on 29 March 2011 obtained an order for a stay of execution of the judgment. On 31 March 2011, the 3rd and 4th Defendants had filed an appeal to the CoA.

Notwithstanding that TH PELITA Sadong is not the party to the suit and in order to protect TH PELITA Sadong's assets and interest, on 16 April 2012, TH PELITA Sadong had successfully obtained a leave from the CoA to intervene. The CoA had further fixed the appeal on 12 April 2013, which was subsequently adjourned to 29 August 2013.

#### 30 Dividend

No dividend has been proposed for the current quarter under review.

# 31 Earnings Per Share

| Earlings Fer Share |   |        | UNAUDITED                   |                              |                              |                                |
|--------------------|---|--------|-----------------------------|------------------------------|------------------------------|--------------------------------|
|                    |   |        | Second Q<br>Current<br>Year | Quarter<br>Preceding<br>Year | Cumulativ<br>Current<br>Year | e Quarter<br>Preceding<br>Year |
| (i)                | Basic earnings per share  |        |                             |                              |                              |                                |
|                    | Profit attributable to shareholders                             | RM'000 | 7,104                       | 19,886                       | 10,313                       | 32,952                         |
|                    | Weighted average number of ordinary shares in issue             | '000   | 877,320                     | 517,326                      | 877,320                      | 517,326                        |
|                    | Basic earnings per share  | sen    | 0.81                        | 3.84                         | 1.18                         | 6.37                           |
| (ii)               | Diluted earnings per share                                      |        |                             |                              |                              |                                |
|                    | Profit attributable to shareholders                             | RM'000 | 7,104                       | 19,886                       | 10,313                       | 32,952                         |
|                    | Weighted average number of ordinary shares in issue             | '000   | 877,320                     | 517,326                      | 877,320                      | 517,326                        |
|                    | Effect of dilution (ESOS outstanding)                           | '000   | 20,424                      | 23,342                       | 20,424                       | 23,342                         |
|                    | Adjusted weighted average number of<br>ordinary shares in issue | '000   | <u>897,744</u>              | 540,668                      | 897,744                      | 540,668                        |
|                    | Diluted earnings per share                                      | sen    | 0.79                        | 3.68                         | 1.15                         | 6.09                           |

## 32 Authorisation For Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors dated 20 August 2013.

By Order of the Board Aliatun binti Mahmud LS0008841 Secretary

Kuala Lumpur 20 August 2013